

USSEC Building Markets and Profits for U.S. Farmers

A look at the efforts and accomplishments of the U.S. Soybean Export Council in 2009

U.S. Farmers Profit from Record U.S. Soy Exports Valued at \$15 Billion

U.S. soy exports set a record for the third year in a row, with exports of 1.56 billion bushels valued at over \$15 billion. Whole soybean exports totaled 1.24 billion bushels and soy meal exports equaled 318 million bushels. The USDA estimates that exports equaled 55 percent of the soybean crop. Soy is the #1 U.S. ag export. [read more](#)

\$100 Million in U.S. Soy and Grain Purchased by USSEC led Teams

USSEC organized over 70 soy importers to attend the Soya Summit in New Orleans and meet with major U.S. exporters. Highlights included 29 companies from Southeast Asia negotiating purchases of over \$100 million of U.S. soy and grain. [read more](#)

USSEC Program Leads to Export of 3 Million Bushels of U.S. Soybeans

USSEC introduced Chinese buyers to U.S. exporters specializing in containerized shipping. Following the introductions, the Chinese group purchased 3 million bushels of U.S. soybeans. [read more](#)

USSEC Opens Tunisia Market for U.S. Soybeans

USSEC assisted Carthage Grains of Tunisia to purchase U.S. soy through a strategy that provided technical support in meal and oil production and marketing. The crushing plant, which opened in 2008, received its first U.S shipment of 734,800 bushels. [read more](#)

\$392 million of U.S. Ag Products Purchased at Southeast Asia Conference

USSEC and the U.S. Grains Council Conference in Southeast Asia led to buyers purchasing \$392 million in U.S. ag products. Participants from 12 countries and over 90

major companies negotiated approximately 1.4 million metric tons of U.S. ag products. Participating as corporate sponsors for the event were ADM/Toepfer International, Bunge, Noble Grain, AGP, Cargill and the CBOT. [read more](#)

Taiwan Importers Agree to Purchase \$1.4 Billion in U.S Soybeans

USSEC assisted Taiwan's Agricultural Trade Goodwill Team to meet U.S. ag leaders in Washington, D.C. and observe soy harvest in the Midwest. While in Washington, leaders of the delegation signed a Letter of Intent that represents a commitment to purchase 115 million bushels of U.S. soybeans in 2010-2011, valued at approximately \$1.4 billion. [read more](#)

This is the second of a 5-part review of USSEC's work in international markets during the 2009 calendar year. Following is an outline of the review.

Part I (Jan. 4): USSEC Successful Working with U.S. Soy Industry [read it now](#)

Part II (Today): USSEC Building Markets and Profits For U.S. Farmers

Part III (Jan. 8): USSEC Supports U.S. Soy Meal Exports

Part IV: (Jan. 11): USSEC Increases U.S. Soy Market Access

Part V (Jan. 13): USSEC Increases Human Consumption of U.S. Soy